1. Tellmeaboutyourself

Themostoftenaskedquestionininterviews.Youneedtohaveashortstatementpreparedinyourmind. Be careful that it does not sound rehearsed. Limit it to work-related items unless instructedotherwise. Talk about things you have done and jobs you have held that relate to the position youareinterviewingfor.Startwiththeitemfarthestbackand workuptothepresent.

2. Whydidyou leaveyourlast job?

Stay positive regardless of the circumstances. Never refer to a major problem with managementand never speak ill of supervisors, co-workers or the organization. I f you do, you will be the onelooking bad. Keep smiling and talk about leaving for a positive reason such as an opportunity, achanceto dosomethingspecial orotherforward-lookingreasons.

3. Whatexperiencedo you haveinthisfield?

Speakaboutspecificsthatrelatetothepositionyouareapplyingfor.Ifyoudonothavespecificexperience,geta s closeasyoucan.

4. Doyouconsideryourselfsuccessful?

Youshouldalwaysansweryesandbrieflyexplainwhy.Agoodexplanationisthatyouhavesetgoals,and you havemetsomeandareontracktoachievethe others.

5. Whatdoco-workerssayabout you?

Be prepared with a quote or two from co-workers. Either a specific statement or a paraphrase willwork.JillClark,aco-

workeratSmithCompany,alwayssaidIwasthehardestworkersshehadeverknown.Itis aspowerful asJill havingsaid itattheinterviewherself.

6. Whatdoyouknowaboutthisorganization?

Thisquestionisonereasontodosomeresearchontheorganizationbeforetheinterview.Findoutwhere they have been and where they are going. What are the current issues and who are themajorplayers?

7. Whathaveyoudoneto improveyourknowledgeinthelastyear?

Trytoincludeimprovementactivities that relate to the job. A wide variety of activities can be mentioned as positive eself-improvement. Have some good one shandy to mention.

8. Areyouapplyingforotherjobs?

Be honest but do not spend a lot of time in this area. Keep the focus on this job and what you candofor thisorganization. Anything else is adistraction.

9. Whydoyouwanttoworkforthis organization?

Thismaytakesomethoughtandcertainly, should be based on the research you have done on the organizatio n. Sincerity is extremely important here and will easily be used. Relate it to your long-term career goals.

10. Do youknowanyonewhoworksforus?

Beawareofthepolicyonrelativesworkingfortheorganization. Thiscanaffectyouranswereventhough they asked about friends not relatives. Be careful to mention a friend only if they are wellthoughtof.

11. Whatkindofsalarydo you need?

A loaded question. A nasty little game that you will probably lose if you answer first. So, do notanswer it. Instead, say something like, that,s a tough question. Can you tell me the range for thisposition?Inmostcases,theinterviewer,takenoffguard,willtellyou.If not,saythatitcandependonthedetailsofthejob.Thengivea widerange.

12. Areyouateamplayer?

You are, of course, a team player. Be sure to have examples ready. Specifics that show you oftenperform for the good of the team rather than for yourself is good evidence of your team attitude. Donotbrag;justsayitinamatter-of-facttone?This is a keypoint.

13. Howlongwouldyou expecttoworkforusifhired?

Specificsherearenotgood.Somethinglikethisshouldwork:I,dlikeittobealongtime.OrAslongaswebothfe ell,mdoinga goodjob.

14. Haveyoueverhadtofireanyone?Howdidyoufeelaboutthat?

This is serious. Do not make light of it or in any way seem like you like to fire people. At the sametime, you will do it when it is the right thing to do. When it comes to the organization versus theindividual who has created a harmful situation, you will protect the organization. Remember firing isnotthesameaslayoff orreductionin force.

15. Whatis yourphilosophytowardswork?

The interviewer is not looking for a long or flowery dissertation here. Do you have strong feelingsthat the job gets done? Yes. That,s the type of answer were that works best here. Short andpositive,showing abenefittothe organization.

16. If you had enoughmoneytoretirerightnow, would you?

Answer yesif youwould.Butsince youneedtowork,thisisthetypeofworkyouprefer.Donotsayyesifyoudonot meanit.

17. Haveyoueverbeenaskedtoleaveaposition?

lfyouhavenot,sayno.lf

youhave, behonest, brief and avoids a ying negative things about the people or organization involved.

18. Explainhowyouwouldbeanassettothisorganization?

Youshouldbeanxiousforthisquestion. It gives you achance to highlight your best points as they relate to the position being discussed. Give a little advance thought to this relationship.

19. Whyshould wehireyou?

Pointouthowyourassetsmeetwhattheorganizationneeds.Do notmentionanyothercandidatestomakeacomparison.

20. Tellmeaboutasuggestionyouhavemade?

Haveagoodoneready.

Besureanduseasuggestionthatwasacceptedandwasthenconsideredsuccessful. Onerelated to the type of workapplied for is areal plus.

21. Whatirritates youaboutco-workers?

This is a trap question. Think real hard but fail to come up with anything that irritates you. A shortstatementthatyouseemtogetalongwithfolks isgreat.

22. Whatisyourgreateststrength?

Numerousanswersaregood, just staypositive. A fewgood examples: Yourability to prioritize, Your problemsolving skills, Your ability to work under pressure, Your ability to focus on projects, Your professional expertise, Your leadershipskills, Your positive attitude

23. Tellmeaboutyourdreamjob.

Stay away from a specific job. You cannot win. If you say the job you are contending for is it, youstrain credibility. If you say another job is it, you plant the suspicion that you will be dissatisfied withthispositionifhired. The best is to stay genetic and saysomething like: A job where love the work, like the people, can contribute and can, twaittoget to work.

24. Whydoyouthink youwoulddowellatthisjob?

Giveseveralreasonsandincludeskills, experience and interest.

25. Whatare you looking forinajob?

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26. Whatkindofpersonwouldyou refuseto workwith?

Do not be trivial. It would take disloyalty to the organization, violence or lawbreaking to get you toobject. Minorobjections will labely ou as a whiner.

27. Whatismore importanttoyou:themoneyorthework?

Moneyisalwaysimportant, but the work is the most important. There is no better answer.

28. Whatwould yourprevioussupervisorsayyourstrongestpoint is?

Therearenumerousgoodpossibilities:Loyalty,Energy,Positiveattitude,Leadership,Teamplayer,Expertis e,Initiative,Patience,Hard work,Creativity, Problemsolver

29. Tellmeabout aproblemyouhadwithasupervisor?

Biggesttrapofall. Thisisatesttoseeifyouwillspeak illofyourboss. If you fall for it and tell about a problem with a former boss, you may well below the interview right there. Stay positive and develop apoor memory about any trouble with a supervisor.

30. Whathasdisappointed youaboutajob?

Don,tgettrivialornegative.Safeareasarefewbutcaninclude:Not enoughofachallenge.Youwere laid off in a reduction Company did not win a contract, which would have given you moreresponsibility

31. Tellmeabout yourabilitytoworkunderpressure?

Youmaysaythat youthriveundercertaintypesofpressure. Giveanexample that relates to the type of position applied for.

32. Doyourskillsmatchthisjoboranotherjobmoreclosely?

Probably this one. Do not give fuel to the suspicion that you may want another job more than thisone.

33. Whatmotivates you todoyourbestonthejob?

Thisisapersonaltraitthatonlyyoucansay,butgoodexamplesare:Challenge,AchievementandRecognitio n.

34. Areyouwillingtoworkovertime?Nights?Weekends?

Thisisupto you.Betotallyhonest.

35. Howwouldyouknowyou weresuccessfulonthisjob?

Severalwaysaregoodmeasures: Yousethighstandardsforyourselfandmeetthem. Youroutcomesareas uccess. Yourbosstellsyouthatyouaresuccessful.

36. Wouldyoubewillingtorelocateifrequired?

You should be clear on this with your family prior to the interview if you think there is a chance itmay come up. Do not say yes just to get the job if the real answer is no. This can create a lot ofproblemslateron inyourcareer.Behonestatthispointandsaveyourself futuregrief.

37. Areyouwillingtoputtheinterestsoftheorganizationaheadofyourown?

This is a straight loyalty and dedication question. Do not worry about the deep ethical andphilosophicalimplications.Justsayyes.

38. Describeyourmanagementstyle.

Try to avoid labels. Some of the more common labels, like progressive, salesman or consensus, can have several meanings or descriptions depending on which management expert you listen to. The situational style is safe, because it says you will manage according to the situation, instead of one size fits all.

39. Whathaveyou learnedfrommistakesonthejob?

Here you have to come up with something or you strain credibility. Make it small, wellintentionedmistake with a positive lesson learned. An example would be working too far ahead of colleaguesonaprojectandthusthrowingcoordinationoff.

40. Doyouhaveanyblindspots?

Trick question. If you know about blind spots, they are no longer blind spots. Do not reveal anypersonal areas of concern here. Let them do their own discovery on your bad points. Do not hand ittothem.

41. If you werehiringapersonforthisjob, what would you look for?

Becarefultomentiontraits thatareneededandthat youhave.

42. Doyouthinkyouare overqualifiedforthisposition?

Regardlessofyourqualifications, state that you are very well qualified for the position.

43. Howdoyou proposetocompensateforyourlackofexperience?

First, if you have experience that the interviewer does not know about, bring that up: Then, point out(if true)thatyouarea hardworkingquicklearner.

44. Whatqualitiesdoyoulookforina boss?

Begenericandpositive.Safequalitiesareknowledgeable,asenseofhumor,fair,loyaltosubordinates andholderofhighstandards.Allbossesthink theyhave thesetraits.

45. Tellmeabout atimewhenyouhelpedresolveadisputebetweenothers?

Pick a specific incident. Concentrate on your problem solving technique and not the dispute yousettled.

46. Whatpositiondoyoupreferonateamworkingonaproject?

Behonest.lfyouarecomfortableindifferentroles,pointthatout.

47. Describe yourworkethic.

 $\label{eq:constraint} Emphasize benefits to the organization. Things like, determination toget the job done and work hard but enjoy our work are good.$

48. Whathasbeenyourbiggestprofessionaldisappointment?['

Be sure that you refer to something that was beyond your control. Show acceptance and nonegativefeelings.

49. Tellmeaboutthemostfunyouhavehadonthejob.

Talkabouthavingfunbyaccomplishingsomethingfortheorganization.

50. Do youhaveanyquestionsforme?

Always have some questions prepared. Questions prepared where you will be an asset to theorganizationaregood. Howsoon will be able to be projects will be able to assist on? are examples.